Summary of Business Overview (C)

Project to strengthen the emergency room operation in Indonesia and Malaysia using NEXT Stage ER, a data management system specializing in emergency room care

Problems

- In Indonesia, the number of medical staffs is insufficient, and one of the measures to satisfy the urgent need is to strengthen the hospital management system by Digital.
- The electronic medical record adoption rate in Indonesia is said to be about 40%. However, even in hospitals that have already introduced electronic medical records, conventional electronic medical records are not suitable for emergency room operations, and inefficient paper-based recording and information sharing is an issue.

Needs

TXP has been building a relationship with the president and deputy secretary general of the Indonesian Society of Emergency Medicine since last year, and received a request to strengthen the emergency medical management system by introducing TXP's solutions and to promote research and clinical trials in emergency medicine by building a data platform.

Business objective

The objective is to establish an operational system for emergency medical services using our products in cooperation with major hospitals and local health authorities, which owns ambulance, in major cities in Indonesia, and to contribute to strengthening the operational system (e.g., improving utilization rates, reducing workload, etc.).

Business overview

- Consider and establish an operational system with each hospital
- Provide online and onsite training for operations to facilitate the establishment of an operational system
- Select a person in charge of each hospital to visit emergency medical operations in Japan to gain a better understanding of the operational system of emergency medical services in Japan.

Expected effect

- After establishing a model case of a new digital emergency medical care system in the country through this project, we will promote the model to major hospitals in collaboration with the Indonesian Society of Emergency Medicine.
- Expanding the business in 2023 and beyond, with the goal of introducing the product to more than 100 facilities within 5 years, mainly top-ranked hospitals in Indonesia (approximately 30% of the target segment).

Image of Business Promotion Structure **Business** entity Trainee

Ambulance Cooperation → Dispatch of Experts TXP Medical ← Acceptance of trainees Site-visit cooperation Local health hospital authorities Yokosuka Kyosai Hospital

Schedule

Created on: Feb 22, 2023

April 2022: Consider operational system Somewhere between April and June: Site visit May-June: System implementation, online training July: Onsite training

Some point between August and December: Japan

August-December: Ongoing follow-up, mid-term

evaluation

January-February 2023: Project Evaluation